Microsoft

Partner Skilling Playbook

Note: Content is current as of May 16, 2025.

Skilling events and dates will continue to be updated.
Please reference this playbook for all your training information.

A Go-to Skilling Guide For Partners

The Partner Skilling Playbook is a guide for understanding the skilling offerings available to help skill up partner organizations, wherever you are in your learning journey.

AI and cloud capabilities are enabling new opportunities and helping organizations of all sizes achieve their goals. In today's rapidly evolving landscape, embracing and harnessing this potential is a must if businesses want to thrive.

Wherever you are in your learning journey, Microsoft offers a range of skilling opportunities and content to help you stay current in your sales, pre-sales, or delivery roles and deepen your understanding of how technology can help organizations evolve and transform.

Note: the Partner Skilling Playbook is updated every month. Please make sure you're reading the latest version as identified on the title page. You can download the latest version here.

Table Of Contents

1 Calendar + skilling overview
- 2025 partner skilling calendar
- Regional events and Microsoft AI Partner Training Days
- Microsoft AI Cloud Partner Program
- Microsoft Solutions Partner designations and specializations

2 Skilling initiatives + events
- Core skilling offers
- 2025 Sales & Pre-Sales skilling offerings
- Certification Week for Microsoft AI Cloud Partner Program
- Modular training
- Certification renewals
- Azure OpenAI, Copilot & GitHub skilling offerings
- Partner Project Ready Workshops
- Microsoft Applied Skills credentials
- MCEM for partners
- Microsoft Certified Trainer (MCT)

3 Skilling offerings by solution area
- Azure
- Business Applications
- Modern Work
- Security

4 SMB Reseller offerings by solution area
- Microsoft LevelUp for Partners

5 Additional resources

Calendar + Skilling Overview

Partner Skilling Calendar: May 2025

	Azure	Business Applications	Modern Work	Security
Sales Skilling Bootcamps	Sales Bootcamp on attaching Defender for cloud for Secure Migration *May 20 (IST, BST, PDT)* Microsoft power hour for sellers *May 6, 13, 20, 27 (PDT)* Microsoft Fabric Partner Bootcamp – Sales Track *May 29-30 (IST, BST, PDT)*			
Certification	Certification Week: Security & AI* *May 12-16 EMEA*			
Cross Solution Area Project Ready Workshops	Build and extend your own agents using pro-code capabilities *May 13 – 15 (IST, BST, PDT)* Secure and govern Microsoft 365 Copilot with Microsoft Purview *May 13 (IST, BST, PDT)* Cosell Operations Service for Skilling office hours *May 14 (IST, GMT, PDT)*			
Partner Project Ready Workshops	Microsoft Fabric Workshop (2 tracks) *May 6-8 (IST, BST, PDT)* Data governance with Microsoft Purview *May 12-16 (IST, BST, PDT)* Azure Databricks: Migration & integration *May 13-15 (IST, BST, PDT)* Secure Migration *May 6- 8 (IST, BST, PDT)* AI Ready *May 27-29 (IST, BST, PDT)* Proactive Security *May 27-29 (IST, BST, PDT)* Microsoft Fabric Workshop (2 tracks) *May 27-28 (IST, BST, PDT)* Partner meetup for Microsoft Azure *Weekly - Thursdays 8-9AM (PDT)*	SAP integration with Power Platform *May 13-14 (IST, BST, PDT)* Accelerate data insights with Copilot in Power BI *May 27-28 (IST, BST, PDT)*		CSP Practice build on Threat Protection & Data Security with ME5 *May 6-7 (IST, BST, PDT)*

For Industry related events click here.

*please note - event names and dates are subject to change. Registration opens 4-6 weeks in advance

Partner Skilling Calendar: June 2025

	Azure	Business Applications	Modern Work	Security
Sales Skilling Bootcamps	Microsoft power hour for sellers *June 3 (PDT)* Cloud Endpoints Partner Sales Bootcamp *June 5 (PDT)* Sales Bootcamp on attaching Defender for cloud for Secure Migration *June 10-11 (IST, BST, PDT)*			
Certification	Cert. Week for Microsoft AI Cloud Partner Program: Azure & GitHub *June 2-6 (IST, BST, PDT)*			
Cross Solution Area Project Ready Workshops	Build and Extend AI-Powered agents with Copilot Studio *June 10-12 (IST, BST, PDT)* Cosell Operations Service for Skilling office hours *June 11 (IST, GMT, PDT)*			
Partner Project Ready Workshops	Agentic AI Accelerator *June 2-6 (IST, BST, PDT)* Beyond VDI: Secure, Cloud-based Dev Environments with Microsoft Dev Box *June 5-6 (IST, BST, PDT)* *Agentic AI Hackathon* June 10–11, 2025 (IST, BST, PDT) Azure Databricks: Migration and integration *June 10-12 (IST, BST, PDT)* AI Ready *June 17-19 (IST, BST, PDT)* Microsoft Fabric workshops (2 tracks) *June 17-19 (IST, BST, PDT)* Proactive Security *June 24-25 (IST, BST, PDT)* *Data governance with Microsoft Purview* *June 23-27 (IST, BST, PDT)* Partner Meetup for Microsoft Azure *Weekly - Thursdays 8-9AM (PDT)*		Innovate with Microsoft 365 Copilot and build your own agents *June 3-5 (IST, BST, PDT)*	Deploy and Optimize Microsoft Sentinel *June 3-4 (IST, BST, PDT)* Identity and Access Management with Microsoft Entra *June 10-12 (IST, BST, PDT)*

For Industry related events click here.

*please note - event names and dates are subject to change. Registration opens 4-6 weeks in advance

Regional Events

Date	Event	Region	City	Registration
5/21/2025	AI-powered Threat Protection with Microsoft Sentinel and Security Copilot	EMEA	Athens	Click here to register
5/27/2025	AI-powered Threat Protection with Microsoft Sentinel and Security Copilot	EMEA	London	Click here to register
5/28/2025	Build and extend your own agents using pro-code capabilities	EMEA	London	Click here to register
5/29/2025	Empowering Business Growth: Modernizing Data and Analytics with Microsoft Fabric in the AI Era	EMEA	London	Click here to register
5/28/2025	AI-powered Threat Protection with Microsoft Sentinel and Security Copilot	EMEA	Madrid	Click here to register
6/3/2025	Build and extend your own agents using pro-code capabilities	EMEA	Paris	Click here to register
6/4/2025	AI-powered Threat Protection with Microsoft Sentinel and Security Copilot	EMEA	Paris	Click here to register

AI Partner Training Days

Date	Location	Registration
5/27/2025	Stockholm, Sweden	Register here

Microsoft Partner Technical and Sales Skilling

We offer holistic skilling opportunities across Microsoft Cloud solution areas, all anchored on mainstream solution plays.

Grow technical and sales capacity and deepen deployment capabilities

Copilot Empowerment | **AI Design Wins** | **Cybersecurity Foundation**

Microsoft 365 | Migrate

Certification Skilling

Supports MAICPP designation and specialization capacity

Enable technical proficiency in Microsoft Cloud Services to help partners **develop the baseline skills** needed to build practice and solutions.

Project Ready/Deployment

Enable partner practice and delivery teams to accelerate deployment capability

Enable developers, solution architects & data scientists with **advanced design** and **deployment capability** for real-world scenarios.

Sales Skilling

Enable partner sellers to sell more effectively

Enable partner sellers to **sell more effectively** through demonstrating and landing solution play value.

Technical Pre-Sales Skilling

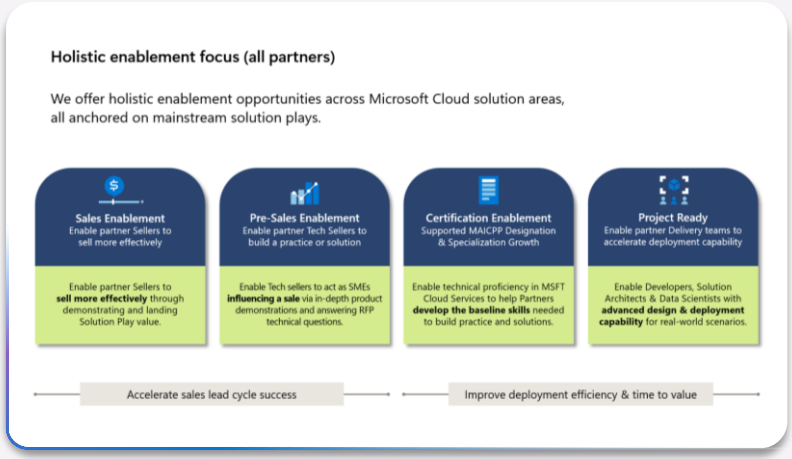
Enable partner tech sellers to build a practice or solution

Enable tech sellers to act as SMEs **influencing a sale** via in-depth product demonstrations and answering RFP technical questions.

Improve deployment efficiency and time to value

Accelerate sales lead cycle success

Partner Skilling is anchored on driving Solution Area and Solution Play success



SOLUTION AREA		SOLUTION PLAYS
Azure	Infra	Migrate and Secure Windows Server SQL and Linux Estate Updated
		Migrate SAP
		Innovate with HPC
		Modernizing Mainframe New
	Data and ai	Innovate with Azure AI Platform New
		Unify Your Intelligent Data and Analytics Platform Updated
		Migrate Oracle Updated
		AI Driven Data Platform for Sustainability New
	Digital and application innovation	Build and Modernize AI Apps
		Accelerate Developer Productivity
		Accelerate Innovation with Integration Services
Security		Threat Protection Updated
		Data Security Updated
		Modern SecOps
		Copilot for Security New
		Multi Cloud Security
		Advanced Identity Updated
Business Applications		Innovate with AI in Low Code Updated
		Accelerate Revenue Generation
		Modernize Service
		Modernize ERP Updated
		Scale Business Operations Updated
		AI Powered Business with Copilot Updated
Modern Work		Drive Business Transformation with Copilot New
		Secure Productivity
		Converged Communications
		Cloud Endpoints
		Employee Experience
		Frontline Workers
		Modernize with Surface

Welcome to the Microsoft AI Cloud Partner Program

The world and how we work is rapidly changing. The opportunities for Microsoft partners—whether you build and sell services, software solutions, or devices—are significant. The capabilities required by our customers are evolving, and our partner programs are changing to meet that demand.

The Microsoft AI Cloud Partner Program is designed to help your organization invest in new ways of growth so you can deliver greater customer value.

Learn more: Microsoft AI Cloud Partner Program

Distinguish yourself with Solutions Partner Designations

Solutions Partner for Business Applications

Microsoft Solutions Partner
Business Applications

Solutions Partner for Data and AI (Azure)

Microsoft Solutions Partner
Data & AI
Azure

Solutions Partner for Digital and App Innovation (Azure)

Microsoft Solutions Partner
Digital & App Innovation
Azure

Solutions Partner for Infrastructure (Azure)

Microsoft Solutions Partner
Infrastructure
Azure

Solutions Partner for Modern Work

Microsoft Solutions Partner
Modern Work

Solutions Partner for Security

Microsoft Solutions Partner
Security

***Solutions Partner for Microsoft Cloud**

Microsoft Solutions Partner
Microsoft Cloud

Designations aligned to the Microsoft solution areas recognize your broad technical capabilities and demonstrated success delivering technology solutions.

Benefits aligned to your Solutions Partner designation include product benefits, go-to-market services, co-sell eligibility, skilling and sales skilling resources, and customer-facing badges to help you market your expertise.

Specializations further validate deep technical expertise after you attain a Solutions Partner designation and set you apart from the competition.

*Partners who attain all six Solutions Partner designations receive a Microsoft Cloud badge, recognizing your capabilities across the Microsoft Cloud.

How to attain a Solutions Partner Designation

The partner capability score provides flexibility to demonstrate knowledge, skills, and experience across subcategories of performance, skilling, and customer success.

A minimum of **70** points must be earned, with points in each category.

There are **100** points possible in total across categories.

Performance

This category is measured by net customer adds.

Skilling

This category verifies and demonstrates your dedication to skilling and training by intermediate and advanced certifications.

Customer success

This category is measured by usage growth and the number of solution deployments.

Microsoft Skilling initiatives and events support efforts in this subcategory

Skilling Initiatives + Events

Core Skilling Offers

Sales and Pre-sales Skilling

- Microsoft Sales Bootcamps are facilitated by Microsoft Sales Specialists and aim to help partners drive sales conversations in the Era of AI transformation
- Solution Play Sales and Pre-sales Skilling
- Microsoft Cloud Executive Skilling Series: Podcast and Vodcast
- Copilot Sales Champion through LevelUp
  - Access code: XQLW-TDDJ
- Private workshops and events driven by partner-specific Skilling Plans and led by a designated Skilling Lead

Certification Skilling

- Certification Week for Microsoft AI Cloud Partner Program: Azure, Business Applications, Modern Work, Security
- Company-wide surge events
- Private Classes through Enterprise Skills Initiative DEPR Program
- 100% discount exam vouchers for GSI partners available in limited numbers
- Complimentary Practice Tests

Project Ready Skilling

- Privately held workshops designed to complement certification-based skilling with deployment-ready skills
- Consumption/Account-Led initiatives geared toward technical delivery to impact identified deals and projects
- Copilot-Related Workshops (L300), focused on helping partners gain deployment/ implementation capability to accelerate time to value
- Azure, Biz Apps, Modern Work, Security
- Industry Sales Bootcamps, project-ready trainings aimed to help you get versed in specific Microsoft Industry Clouds

In-person Project Ready Workshops
- In the Americas: Americas Partner Workshops
- In EMEA: Partner Enablement Workshops
- In Asia: Asia Partner Workshops

LevelUp sponsored by Microsoft provides partner learners access to high-value sales, pre-sales and technical skilling content anchored on all our Microsoft Cloud Solution Areas and GTM Solution Plays.

Microsoft AI Partner Training Day is an in-person global event series in person, exploring the latest trends and technology in the era of AI, with guidance from Microsoft executives and industry leaders. See the full calendar of events here: Microsoft AI Partner Training Day

Sales and Pre-Sales Partner Skilling

Sales Training Hub

Sales Bootcamps

This multi-day sales training led by Microsoft sales specialists focuses on providing advanced knowledge for selling the four Microsoft Cloud solution areas. Become proficient at starting sales conversations, solving customer challenges, pitching Microsoft cloud value, and overcoming objections by showcasing real-time customer benefits.

Capabilities Achieved: Build Solution Area pipeline and sell the Microsoft Cloud

Duration: Multi-day (multi-part) live deliveries

Roles: Sellers, BDM's, Solution Sellers

Microsoft Cloud Executive Skilling Series (Podcast and Vodcast)

This series provide partners with a front row seat to discussions hosted by Microsoft senior leaders and experts on the latest cloud trends and technologies. Gain a unique perspective on the business value of the Microsoft Cloud and ways to engage with customers.

Capabilities Achieved: Executive strategy for achieving business outcomes with the Microsoft Cloud

Duration: 15-30 minute on-demand videos

Roles: Executives, Sales Leaders, Sellers

Copilot Sales Champion

This new offering is built to advance sales knowledge and product evangelism across each Microsoft Copilot solution within our partner community. Copilot Sales Champion is an on-demand and interactive learning path available on a "first come, first served" basis while seats are available.

Access code: XQLW-TDDJ

Solution Play Sales Skilling

Deeper training on the FY24 solution plays. Gain valuable information on industry, use cases, integration, and licensing and pricing.

Capabilities Achieved: Build solution play pipeline and sell the Microsoft Cloud

Duration: On-demand learning path

Roles: Sales and Pre-sales

Solution Play Pre-Sales Skilling

Depth use case and product knowledge training for FY24 solution plays. Gain valuable information on building customer case studies, responding to proposals, and proposing solutions.

Capabilities Achieved: Respond to RFPs and develop POCs to convert deals

Duration: On-demand learning path

Roles: Sales and Pre-sales

Accelerate sales lead cycle success

Certification Week for Microsoft AI Cloud Partner Program

Microsoft Certification Week for Microsoft AI Cloud Partner Program is a five-day event that helps prepare you for Microsoft advanced role-based certifications. This is one of the best ways to help your organization meet the skilling criteria needed to attain a Solutions Partner designation.

Who is it for?

Technical professionals who are ready to fill their skill gaps in Microsoft solutions and prepare for certification.

Why should you attend?

This modular five-day virtual training includes structured instructor-led training, hands-on labs, exam preparation, and live Q&A, available during the hours that best fit your busy schedule. The sessions include live chat moderation with subject matter experts, ready to answer your questions.

It focuses on the most important aspects of the certification exam curriculum, allowing you to include working billable hours in your day. Other benefits include:

- Streamlined format that prepares you for certification
- Keep pace with technical roles and requirements
- Flexible learning to fit your schedule and working hours
- Lab resources (available on a first come, first served basis)
- Sessions presented in English, with captions in 12 languages
- Three time-zone choices (PST/PDT, GMT/BST, CST)

Learn more:

Azure | Biz Apps | Modern Work | Security

Modular Training Overview

Bite-sized videos
(30-45min) videos

On-demand videos
Access anytime

Diverse content
Certification, renewal and sales content

Across expertise level
Fundamental to expertise training

Refresh key topics
Train on a module instead of a full course towards your project

Updated frequently
Refreshed and new content available

Why Modular Training?

Learning on your schedule!
No need to take one or more days off work to take a class. With on-demand training, you can train whenever you choose.

Refresh your knowledge! Having trouble with one section of an exam? With module-based training, you can focus on the subjects you need.

Access Microsoft official Curriculum in a single training platform and consume at your own pace

What is Modular Training?

Modular Training sessions are short, digestible videos designed to help new hires to experienced employees within the Microsoft AI Cloud Partner Program better prepare for their projects, get certified, and refresh previously attained knowledge.

These videos, or modules, leverage on-demand fundamentals and advanced role-based Microsoft Official Curriculum.

Am I eligible?

This content is available to you if you meet the below criteria:

1. Available to all partners
2. Available to technical and sales professionals
3. Keen interest to develop self-paced learning plan

How do I engage?

A monthly check in to the training platform is a minimum required touchpoint. You can scale up your engagement with the training from there based on your learning plan. Review the training platform and start your learning journey below.

Get started with Modular Training Videos (on24.com)

On24 Content Catalog | Offerings

Find all training here: Training Gallery

Microsoft Official Curriculum – Technical Certification Training

Digital and Applications	Infrastructure	Data and AI	Security	Business Applications	Modern Work
AZ-204 AZ-400 AZ-120	AZ-104 AZ-800 AZ-305 AZ-900 AZ-801	AI-102 AI-900 DP-300 DP-420 DP-500 DP-900 DP-203 DP-100 AI-050	SC-900 SC-100 AZ-500	MB-910 MB-300 MB-335 MB-920 MB-800 MB310 PL-900 MB-500 MB-260 PL-300 PL-500 MB-330	MS-900 MS-700 MS-721 MS-203

Renewal – Technical Certification Training

Digital and Applications	Infrastructure	Data and AI	Security	Modern Work
AZ-204 AZ-220 AZ-400	AZ-104 AZ-120 AZ-305 AZ-700	AI-102 PL-300 DP-100 DP-203 DP-300	SC-100 AZ-500 SC-200 SC-300 SC-400	MS-700 MS-4006

Sales Training

Available now		Coming soon
BA Sales Bootcamps	Exec Series	Microsoft Copilot Partner Bootcamp
Security Sales Bootcamps	MW Sales Bootcamps	BA Low Code Sales Bootcamp
Azure Sales Bootcamps	Solution Play Sales Bootcamp	SMB Sales Bootcamp

Microsoft Certification Renewal

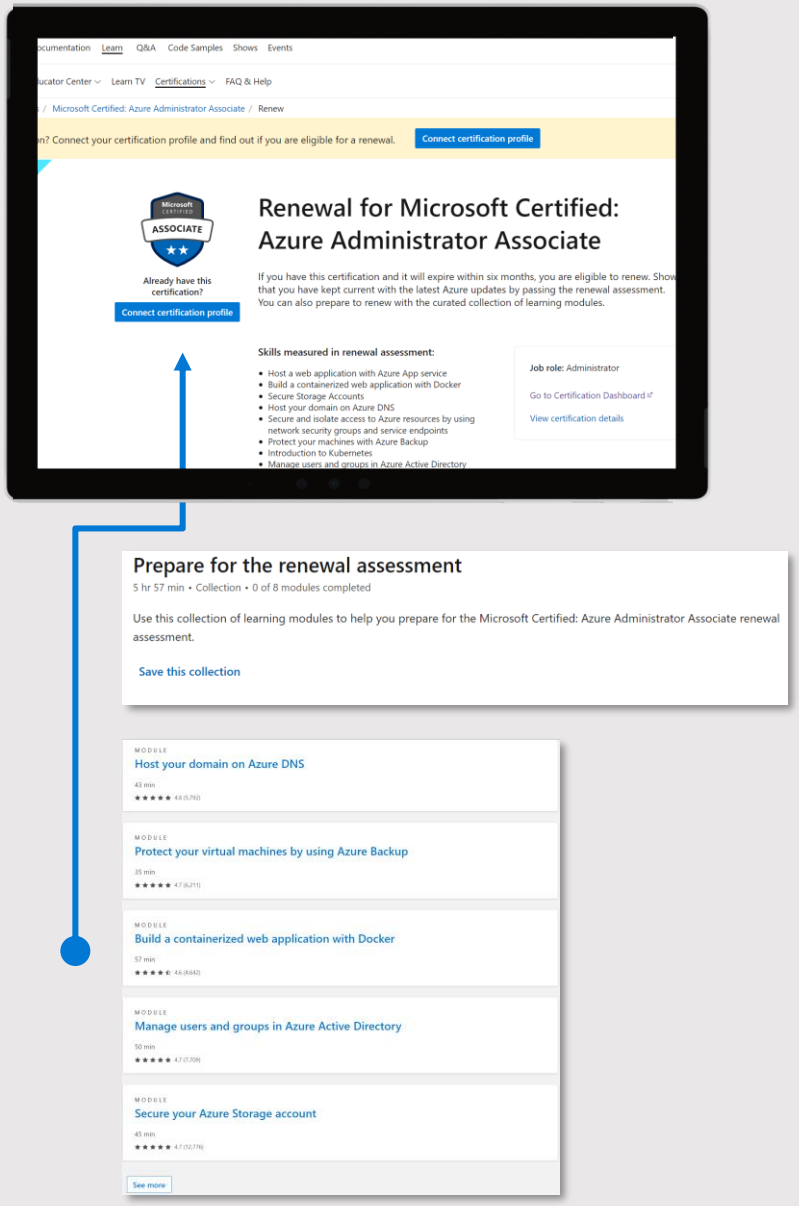
Keep your certification current simply by passing the online renewal assessment on Microsoft Learn.

Why?

- Maintain your Microsoft Certification credentials and keep your skills current at no cost.
- Validate your skills with the latest technology with updates that may affect your job role.
- Renewal content covers technology updates and will demonstrate your up-to-date expertise.
- Attempt the no-cost assessment as often as needed without having to pass any exams. The process doesn't involve taking an exam with Pearson VUE.
- Renew after renewal window opens, approx. six months prior to the certification expiration date.

Next steps?

1. Check the Certification Dashboard for certifications available to renew
2. Watch this video: Renew your Microsoft Certification for 3 easy steps to renewal
3. Visit here for quick links to renewable exams:
    - Visit Microsoft Learn to connect your learn profile with your certification profile.
    - Prepare for renewal assessment with self-paced learning modules available on Microsoft Learn.
    - Pass your 100% sponsored assessment **before** your certification expires.



Good News! When you pass the online assessment, your certification expiration date will extend for one additional year from the current expiration date.

Certification Renewal Process

Benefits of renewing

Certification renewal is at no cost.
There's no cost to renew your certification, just make sure you pass the online assessment before your certification expires. Fundamentals certifications do not expire.

Six-month renewal window.
You can take the renewal assessment any time during your six-month eligibility window, via Microsoft Learn. Once you pass, your certification will be extended one year from the expiration date.

Assessments are short and not proctored.
Assessments focus on recent technological and industry updates, so they're shorter than the original exam(s) and are an open book. You can take the assessment as many times as you need, as long as you pass before your certification expires.

How to get started

1. Connect your certification profile to check your eligibility for certification renewal here
2. Learn more about how to link accounts
3. To learn more about the certification renewal process, watch this video
4. To know more, visit Microsoft Learn Certification Renewal
5. Renewal process: FAQs

Myths and Facts about Certification Renewal

Question
- Myth
- Facts

Is the assessment proctored?

Myth: A certification renewal is scheduled and proctored. Webcam must be ON while taking the assessment.

Fact: Assessment is not proctored, no webcam required, and no software/client tool installation required.

What is the assessment duration? How many questions?

Myth: 2-3 hours, 120 exam questions

Fact: ~45 mins, ~25 assessment questions

Do I need to schedule in advance?

Myth: I must schedule the assessment in advance and block my schedule.

Fact: No need to schedule, candidate can take the assessment anytime, anywhere.

What if I fail?

Myth: I must pay and schedule multiple attempts

Fact: Try again immediately. After the second attempt, there is a 24 hours wait between future attempts. There is no limit to re-take the assessment and there is no associated cost to you.

Is there a cost to renew my certification?

Myth: We must pay or get a voucher to take the assessment.

Fact: No payment/voucher required. Certification renewal is available to anyone with a valid Microsoft associate, specialty, and expert certification at no cost.

Learn everything again?

Myth: Start preparing for the complete exam content.

Fact: The renewal assessment is focused on newer updates. We advise reviewing the self study modules or video briefs prior to taking the assessment.

How much time to prepare?

Myth: It takes too much time to prepare for the assessment.

Fact: A significantly lower time commitment to prepare for the assessment content thru self study modules or bite size videos.

For more information, review FAQ about renewals: Link

Azure OpenAI and Copilot Skilling: Offerings

Sales and Presales Skilling

(live and on-demand)

Copilot Bootcamps are facilitated by Microsoft Sales Specialists and aim to help partners drive sales conversations in the era of AI transformation:

Copilot Sales Champion: on-demand, access code: XQLW-TDDJ

Certification Skilling

Certification Week for Microsoft AI Cloud Partner Program: Azure & GitHub

June 2-6 (IST, BST, PDT)

Project Ready Skilling

Partner Project Ready Workshops are focused on helping partners gain deployment and implementation capability to accelerate time to value:

Azure Project Ready Workshops

Modern Work Project Ready Workshops

Copilot-Related Workshops (L300) are focused on helping partners gain deployment and implementation capability to accelerate time to value:

Explore the partner opportunity with Microsoft Copilot Studio: on-demand

LevelUp Copilot for Microsoft 365 Data Security Technical Champion: on-demand, access code: ALLP-TCDK

The Microsoft Cloud Executive Enablement Series provides partners with access to Microsoft's top executives and experts, who engage in insightful discussions surrounding the latest trends and technologies in the cloud and artificial intelligence.

Microsoft GitHub Skilling: Offerings

Sales and Presales Skilling

(live and on-demand)

GitHub Partner Bootcamps are facilitated by Microsoft and GitHub experts and aimed to help partners drive sales conversations and GitHub Copilot adoption

GitHub Sales Accelerator is an on-demand learning path designed to equip sales professionals with the essential knowledge of GitHub offerings

GitHub Partner Collection features pitch decks, quick guides, and other key assets to help you position GitHub effectively to prospective customers

Certification Skilling

Certification Week for Microsoft AI Cloud Partner Program: Azure & GitHub

June 2-6 (IST, BST, PDT)

Register for GitHub certification exam: GitHub Certifications

Project Ready Skilling

DevOps with GitHub and GitHub Copilot

A hands-on workshop for developers to master GitHub and boost productivity with GitHub Copilot. Learn repo management, Markdown, pull requests, conflict resolution, GitHub Actions, security, and AI-powered coding.

On-demand

GitHub Skills offers on-demand hands on courses

Product Roadmap Webinar Series: Join us each quarter for our roadmap webinar series, which offers a glimpse into GitHub's upcoming launches and cutting-edge developments.

Partner Project Ready Workshops

Partner Project Ready Workshops **offer intermediate to advanced training** events designed to help experienced technical professionals deepen their capability in specific lines of technology. Taught by seasoned instructors, each workshop focuses on a specific topic to help drive deep skills applications across priority solution plays.

Who is it for?

These intermediate to advanced training events are designed to help experienced technical professionals deepen their capability in specific lines of technology.

Why should you attend?

Partner Project Ready Workshops focus on how to implement Microsoft solutions for customers. Other benefits include:

- Keep pace with technical roles and requirements
- Flexible learning to fit your schedule and working hours
- Lab resources
- Sessions with moderator support via chat
- Content presented in English, with captions in 12 languages
- Three time-zone choices (PST/PDT/GMT/BST/IST)

Many Project Ready Workshop training events include labs. When offered, labs will be available to a limited number of Microsoft partner participants. Access to the labs will be issued on a first-come, first-served basis.

Learn more: Azure | BizApps | Modern Work | Security

Introducing Microsoft Applied Skills

The new Microsoft-verified, scenario-based credential proves proficiency in skill sets specific to critical business challenges.

Learn more:

Browse Microsoft Applied Skills credentials

Watch Microsoft Applied Skills video

How to earn credentials:

1. **Prepare**
   Gain additional skills with **optional training**

2. **Earn**
   Pass an **interactive, lab-based assessment**

3. **Share**
   Celebrate and share on social platforms

Watch the video: aka.ms/AppliedSkillsVideo

Targeted skill validation for real-world scenarios

- Validates knowledge in skill sets specific to critical business challenges
- Credentials earned by passing an online, on-demand, product-specific assessment
- Interactive lab experience to demonstrate proficiency by completing real-world tasks
- Microsoft-verified credentials offer a signal of trust to organizations, colleagues, hiring managers, and recruiters

Targeted skills benefit your organization

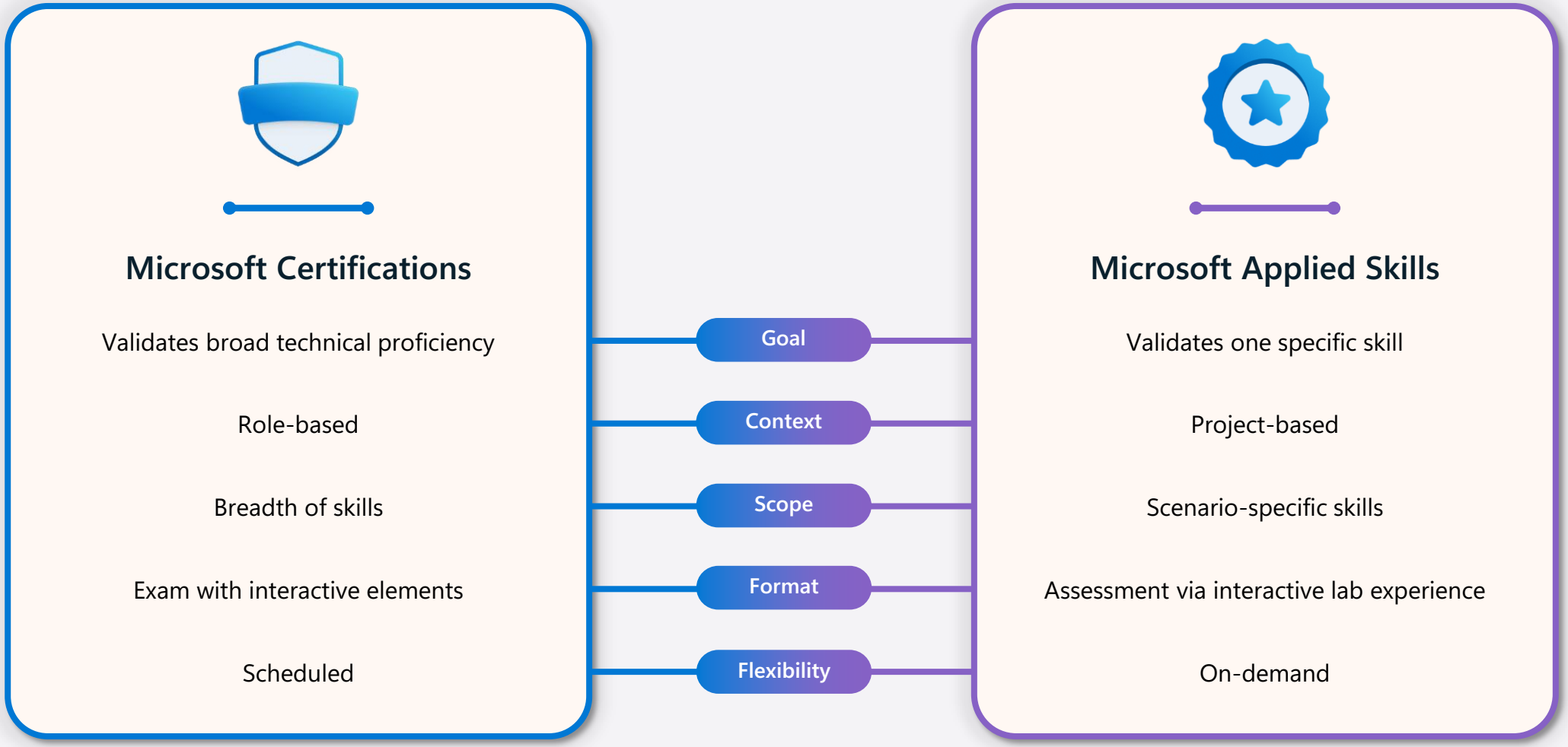
Empower your employees

Enable your teams to efficiently validate the targeted skills they need to solve problems more effectively and implement better solutions.

Strengthen your organization

Efficiently pinpoint the talent you have today and hire for tomorrow to provide highly technical solutions and take on projects critical to organizational success.

Choose the Path that Fits Your Career Goals, Desired Skills, and Experience



Get Started: Browse Credentials | Microsoft Learn

Microsoft Applied Skills Credentials

Infrastructure

- Configure secure access to your workloads using Azure networking
- Secure storage for Azure Files and Azure Blob Storage
- Deploy and configure Azure Monitor

Digital and App Innovation

- Develop an ASP.NET Core web app that consumes an API
- Implement security through a pipeline using Azure DevOps
- Deploy containers by using Azure Kubernetes Service

Security

- Secure Azure services and workloads with Microsoft Defender for Cloud regulatory compliance controls
- Configure SIEM Security operations using Microsoft Sentinel

Business Applications

- Create and manage automated processes by using Power Automate

Coming soon

Data and AI

- Create an intelligent document processing solution with Azure AI Document Intelligence
- Build a natural language processing solution with Azure AI Language
- Build an Azure AI Vision solution
- Migrate SQL Server workloads to Azure SQL Database

Business Applications

- Create and manage canvas apps with Power Apps

More scenarios under evaluation

Microsoft Customer Engagement Methodology (MCEM) for Partners

Watch short videos for insight into the MCEM stages

The Microsoft Customer Engagement Methodology (MCEM) for Partners connects Microsoft sales, support, industry solutions delivery, and partners to bring more value to the customer by placing them at the heart of every deal. We're delighted to introduce a curated set of short videos that explore how this methodology can benefit you and provide you with the framework to co-sell with us more effectively.

Why watch?

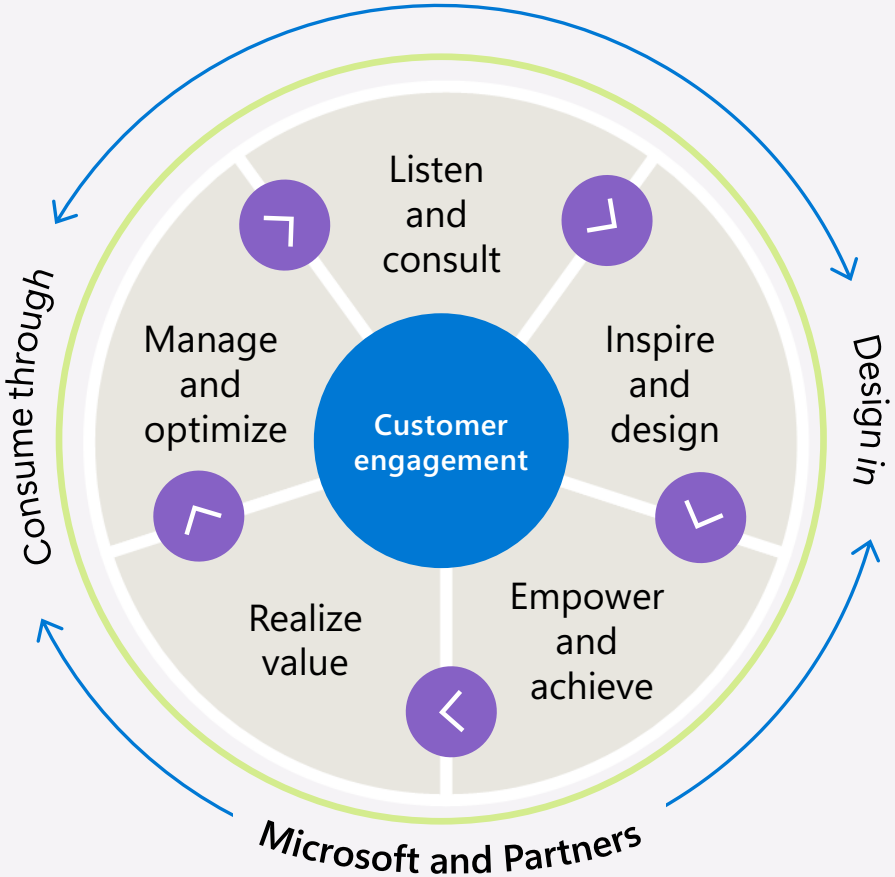
These seven videos cover how using this methodology can strengthen the co-innovation and co-development process with customers.

Our overall goal is to help you develop a shared language with Microsoft and drive increased value for our customers.

MCEM video playlist

1. Introduction
2. Stage 1 – Listen and Consult
3. Stage 2 – Inspire and Design
4. Stage 3 – Empower and Achieve
5. Stage 4 – Realize Value
6. Stage 5 – Manage and Optimize
7. Benefits Summary

Watch videos



Microsoft Certified Trainer (MCT)

Microsoft Certified Trainer (MCT) is an exclusive membership for professionals who train customers on Microsoft technologies. As an MCT, you gain access to valuable resources and a global community to enhance your training career.

Benefits of Becoming an MCT:

- Exclusive resources & discounts – Access software licenses, exam discounts, and service credits to stay ahead in your field.
- MCT Lounge community – Connect with Microsoft teams and fellow trainers for professional development, course updates, and networking opportunities.
- Official course delivery – Qualify to teach Microsoft's official courseware as part of the customer skilling ecosystem.
- Connections to Microsoft & partners – Engage with Microsoft employees and Training Services Partners, including job opportunities and events.

IMPORTANT NOTE: Enrollment in MCT is currently paused to allow for system and process enhancements. If you need to enroll manually during our downtime, please contact the 'Instructional Skills Certificate Provider' you used to fulfill the MCT Instructional Skills requirement.

Learn more:

Microsoft Certified Trainer

MCT Renewal and Reinstatement

To access support for MCT and Microsoft Credentials, visit the moderated support forums available at trainingsupport.microsoft.com

Azure

Business Applications

Modern Work

Security

Skilling Offerings by Solution Area

Azure Skilling: Offerings

	Skilling focus			
	Certification	**Project Ready**	**Sales**	**Pre-Sales**
Offerings (click to access)	**Certification Week** *Mainstream solution play aligned certifications to be prioritized	**Partner Project Ready Workshops**	**Sales Bootcamp** Executive Enablement Series: **Podcast** and **Vodcast** **Copilot Sales Champion** access code: XQLW-TDDJ **Solution Play Sales Enablement**	**Solution Play Pre-Sales Enablement**
Prioritized solution plays	Administrator (AZ-104) Solution Architect (AZ-305) Network Engineer (AZ-700) Azure for SAP Workloads (AZ-120) Database Administrator (AZ-300) Fabric Analytics Engineer (DP-600) AI Engineer (AI-102) Data Scientist (DP-100) Developer (AZ-204) DevOps Engineer (AZ-400)	Innovate w/ AI (Azure OpenAI) – Shift to priority list Build Intelligent Apps (incl. Cognitive Services) Power Business Decisions w/ Cloud Scale Analytics Migrate and Secure Win and SQL Server Migrate SAP Migrate Enterprise Apps	Migrate and Secure Win and SQL Server Migrate SAP Power Business Decisions w/ Cloud Scale Analytics Build Intelligent Apps (incl. Cognitive Services) Migrate Enterprise Apps Innovate w/ AI (Azure OpenAI)	

Improve deployment efficiency and time to value

Accelerate sales lead cycle success

Learning Journey: Build and Modernize AI Apps

Audience

Developer

AI Engineer

Solution Architect

Beginner → Intermediate → Advanced

Analytics and AI Bootcamp
AI Track | Sales

2-hour on demand
Available now

- Microsoft Azure AI Innovation
- Azure AI Go to market
- Innovate with Generative AI
- Accelerating through partnership

Analytics and AI Bootcamp
AI Track | Technical

9-hour on demand
Available now

- Azure Machine Learning tour
- Build your company copilot
- Lead the era of AI with AI Services
- Azure AI Vision
- Azure OpenAI latest and greatest

AI-900 Microsoft Azure AI Fundamentals

Available now

- AI workloads and considerations
- Fundamental principles of ML
- Features of Computer vision
- Feature of Natural Language Proc.
- Features of Generative AI workloads

AI-102: Design & Implement a Microsoft Azure AI Solution

Learning path
Available now

- Plan and manage an AI Solution
- Implement decision support sol.
- Implement computer vision sol.
- Implement natural language sol.
- Implement knowledge mining
- Implement generative AI sol.

AZ-204: Developing Solutions for Microsoft Azure

Learning path
Available now

- Develop Azure compute solutions
- Develop for Azure storage
- Implement Azure security
- Monitor, troubleshoot and optimize
- Connect and consume services

Microsoft Applied Skills

Available now

- Build an Azure AI Vision solution
- Build a Natural Language solution
- Create a Document Intelligence sol.
- Develop Generative AI sol. with Azure Open AI

Build and Modernize AI Apps

Technical workshop
Check upcoming events

- DevOps and GitHub
- App Services, AKS, Functions
- Azure SQL DB & Cosmos DB
- Azure AI Services, Azure OpenAI
- Well architected and Security

Enlighten Apps with Cognitive Capabilities

On demand
Available now

- Voice enabled apps w/Speech
- Conversational & language
- Computer vision & Decision

Azure OpenAI

Technical workshop
Check upcoming events

- Models and Prompt Engineering
- Embeddings and Search
- Code completion & Security

Legend

Microsoft Learn | Bootcamp | Workshop

Data Scientist Learning Journey: Build and Modernize AI Apps

Audience

Data Scientist

Beginner → Intermediate → Advanced

Analytics and AI Bootcamp
AI Track | Sales

2-hour on demand
Available now

- Microsoft Azure AI Innovation
- Azure AI Go to market
- Innovate with Generative AI
- Accelerating through partnership

Analytics and AI Bootcamp
AI Track | Technical

9-hour on demand
Available now

- Azure Machine Learning tour
- Build your company copilot
- Lead the era of AI with AI Services
- Azure AI Vision
- Azure OpenAI latest and greatest

AI-900 Microsoft Azure AI Fundamentals

Available now

- AI workloads and considerations
- Fundamental principles of ML
- Features of Computer vision
- Feature of Natural Language Proc.
- Features of Generative AI workloads

DP-100: Design & Implement a Data Science Solution

Learning path
Available now

- Design and prepare a ML solution
- Explore data and train models
- Prepare a model for deployment
- Deploy and retrain a model

Azure ML and MLOPS

On demand
Available now

- Automating and deploying models
- Orchestrating ML workflows

Legend

Microsoft Learn | Bootcamp | Workshop

Administrator Learning Journey: Innovate with HPC and AI Infrastructure

Audience

Administrator

Beginner → Intermediate → Advanced

AZ-900 Microsoft Azure Fundamentals

Available now

- AI workloads and considerations
- Fundamental principles of ML
- Features of Computer vision
- Feature of Natural Language Proc.
- Features of Generative AI workloads

Running HPC applications on Azure

10-hour Learning Path

Available now

- Introduction
- Create an Azure Batch account
- Run parallel tasks in Azure Batch
- Create an app to run parallel compute jobs in Azure Batch
- Create, customize and manage an HPC cluster in Azure with Azure CycleCloud
- Understand factors that influence HPC storage selection in Azure
- Introduction to Azure HPC Cache

AZ-104: Azure Administrator

Learning path

Available now

- Manage Identities and Governance
- Implement and manage storage
- Deploy and manage compute resources
- Implement and manage virtual networking
- Monitor and maintain resources

Legend

Microsoft Learn | Bootcamp | Workshop

Learning Journey: Migrate and Secure Windows Server and SQL Server

Audience

Administrator

Solution Architect

Beginner → Intermediate → Advanced

Accelerate cloud adoption with CAF for Azure

Learning path – 10 hours

Available now

- Getting start with the Microsoft Cloud Adoption Framework
- Prepare with a well-define strategy
- Prepare with a data-driven plan
- Choose the best Azure landing zone
- Repeatable processes and tools
- Address Risk with Govern method

Azure Administrator

Learning path – 10 hours

Available now

- Manage identities and governance
- Implement and manage storage
- Deploy and manage Azure Compute
- Implement and manage virtual networking
- Monitor and maintain resources

Migrate Windows Server workloads to Azure

Learning path – 4 hours

Available now

- Intro to Azure Migrate for server…
- Set up Azure Migrate for server…
- Discover and assess your servers
- Prepare and Migrate
- Migrate VMware to AVS

Migrate SQL Server workloads to Azure SQL

Learning path – 9 hours

Available now

- Design a SQL Server strategy
- Assess SQL Server databases…
- Migrate SQL Server to Azure VMs
- Migrate SQL Server to Azure SQL DB
- Migrate to Azure SQL Managed Inst.

Migrate ASP.NET Apps to Azure

Learning path – 10 hours

Available now

- Introduction to migrating apps
- Host a web app with App Service
- Provision an Azure SQL database
- Migrate SQL Server workloads

Migrate & Secure workloads to Azure

Workshop – 16 hours

Check upcoming workshops

- Cloud Adoption Framework
- Azure Migrate: Server migration, database migration, app migration
- Well-architected Framework
- Security: Sentinel, Defender for Cloud

Legend

Microsoft Learn | Bootcamp | Workshop

Learning Journey for Developers: Accelerate Developer Productivity

Audience

- Developers
- DevOps Engineers

Beginner → **Intermediate** → **Advanced**

GitHub Foundations

MS Learn

- Intro to GitHub
- Become familiar with Git
- Intro to GitHub Copilot

AZ-2009: DevOps foundations: The core principles and practices

MS Learn

- Discover, plan, develop, and deliver with DevOps

AZ-400: Designing and Implementing Microsoft DevOps

MS Learn

- Continuous integration and continuous delivery (CI/CD)
- Implementing dependency management
- Implementing application infrastructure
- Continuous feedback from application monitoring
- Implementing security in the DevOps process

GitHub Copilot

MS Learn

- Understand distinctions between GitHub Copilot for Individuals, Business, and X
- Uses cases for GitHub Copilot for Business
- Enable GitHub Copilot

GitHub and GitHub Copilot Project Ready Workshop

Check Upcoming/OnDemand events

- GitHub Intro
- Automating workflows with GitHub Actions
- Ensuring code security
- Accelerating development with GitHub Copilot

APL-2007: Accelerate app development by using GitHub Copilot

Assessment coming soon

- Accelerate app development using GitHub Copilot and GitHub Copilot Chat in a Visual Studio Code Environment

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources	Microsoft Reactor Series	GitHub Docs	GitHub Actions	GitHub Advanced Security	GitHub Administration
	Live / on-demand	Self-guided blog	Self-guided	Self-guided	Self-guided

Business Applications Skilling: Offerings

	Skilling focus			
	Certification	**Project Ready**	**Sales**	**Pre-Sales**
Offerings (click to access)	**Modular Training Videos** **Certification Week** *Mainstream solution play aligned certifications to be prioritized	**Partner Project Ready Workshops**	**Sales Bootcamp** Executive Enablement Series: **Podcast** and **Vodcast** **High-Volume Acceleration – Fundamentals** **Copilot Sales Champion** access code: XQLW-TDDJ **Solution Play Sales Enablement**	**Solution Play** **Pre-Sales Enablement**
Prioritized solution plays	Sales (MB-210) Customer Insights (Journeys) (MB-220) Customer Insights (Data) (MB-260) Customer Service (MB-230) Field Service (MB-240) Finance (MB-310) Supply Chain (MB-330 & MB-335) F and O Developer (MB-500) F&O Architect (MB-700) Power Platform Consultant (PL-200) Power Platform Developer (PL-400) Power Automate RPA Dev (PL-500) Power Platform Architect (PL-600) Business Central (MB-800 and MB-820)	Accelerate Revenue Generation Modernize Service Optimize Finance and Supply Chain Accelerate Innovation with Low Code SMB Scale Business Operations	Accelerate Revenue Generation Modernize Service Modernize ERP Innovate with AI in Low Code AI powered Business with Copilot SMB Scale Business Operations	

Improve deployment efficiency and time to value

Accelerate sales lead cycle success

Functional Consultant Learning Journey: Accelerate revenue generation

Audience

- Business Analyst-Customer Experience
- Sales Functional Consultant
- Marketing Functional Consultant
- Customer Engagement Apps (Power Platform) Solution Architect

Beginner → Intermediate → Advanced

MB-910 Dynamics 365 Fundamentals (CRM)

Learning path / Modular on demand

General knowledge of customer engagement apps capabilities: core functionality, Sales, Customer Insights, Customer Service, Field Service

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

Business Applications Professional Skilling Collection

Learning path

- Learn the fundamentals of Dynamics 365 projects
- Design Dynamics 365 Solutions
- Implement Dynamics 365 Projects

MB-210 Dynamics 365 Sales

Learning path / On demand event

Configure and manage core sales features, additional tools and services

MB-220 Dynamics 365 Customer Insights (Journeys)

Learning path

Configure and manage marketing apps

MB-260 Dynamics 365 Customer Insights (Data) Specialty

Learning path / On demand event

Design, configure and manage solutions

PL-200 Power Platform Functional Consultant

Learning path / On demand event

Create solutions and manage environments

Customer Success Series

On demand event

Approach, methodology, best practices

Optimize Implementations with Process-Focused Solutions

On demand event

Estimate, scope and structure projects

AI-Powered Customer Experiences with Customer Insights (Journeys)

On demand event

Configure, manage, analyze and extend, Copilot features

AI-Powered Customer Experiences with Customer Insights (Data)

On demand event

Ingesting data, data unification, segments, measures, enrichment, profiles, activities, exports and data prediction with AI

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Dynamics 365 Guidance & Technical Documentation | Dynamics 365 Functional Consultant, Solution Architect | Success by Design & Dynamics 365 Implementation Guide | FastTrack for Dynamics 365, Architecture Insights | Dynamics 365 Tech Talks, on demand and upcoming | Power Platform Tech Talks, meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Functional Consultant Learning Journey: Modernize Service

Audience

Customer Service Business Analyst

Field Service Business Analyst

Customer Service Functional Consultant

Customer Engagement Apps (Power Platform) Solution Architect

Beginner → Intermediate → Advanced

MB-910 Dynamics 365 Fundamentals (CRM)

Learning path / Modular on demand

General knowledge of customer engagement apps capabilities: core functionality, Sales, Customer Insights, Customer Service, Field Service

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

Business Applications Professional Skilling Collection

Learning path

- Learn the fundamentals of Dynamics 365 projects
- Design Dynamics 365 Solutions
- Implement Dynamics 365 Projects

MB-230 Dynamics 365 Customer Service

Learning path / On demand event

Configure and manage customer service components: cases and knowledge management, entitlements and SLAs, scheduling, routing, multi-session experiences, connected customer service, analytics and insights

MB-240 Dynamics 365 Field Service

Learning path / On demand event

Configure field service apps, manage, schedule and dispatch work orders, manage mobile app, manage inventory and purchasing, manage connected field service

PL-200 Power Platform Functional Consultant

Learning path

Create solutions and manage environments

Customer Success Series

On demand event

Approach, methodology, best practices

CRM Migration Tools

On demand event

Accelerate migration efficiency

Contact Center Modernization Partner Opportunity overview & Tech Deep Dives

On demand event

Optimize Implementations with Process-Focused Solutions

On demand event

Estimate, scope and structure projects

Transform field operations with AI and Connected Field Service

On demand event

Architecture, IoT devices, analyze data, Dynamics 365 Remote Assist and Guides integration

PL-600 Power Platform Solution Architect

Learning path

- Solution envisioning, requirements analysis, architecture and implementation

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Dynamics 365 Guidance & Technical Documentation | Dynamics 365 Functional Consultant, Solution Architect | Success by Design & Dynamics 365 Implementation Guide | FastTrack for Dynamics 365, Architecture Insights | Dynamics 365 Tech Talks, on demand and upcoming | Power Platform Tech Talks, meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Functional Consultant Learning Journey: Optimize Finance and Supply Chain

Audience

Finance Business Analyst

Finance Functional Consultant

Finance and Operations Apps Solution Architect

Beginner → Intermediate → Advanced

MB-920 Dynamics 365 Fundamentals (ERP)

Learning path / Modular on demand

General knowledge of finance and operations apps capabilities: core functionality, Finance, Supply Chain Management, Commerce, Human Resources, Project Operations

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

Business Applications Professional Skilling Collection

Learning path

- Learn the fundamentals of Dynamics 365 projects
- Design Dynamics 365 Solutions
- Implement Dynamics 365 Projects

MB-310 Dynamics 365 Finance

Learning path / Modular on demand

- Set up and configure financial management (chart of accounts, ledgers, currencies, journals, cash and bank, cost accounting, periodic processes, taxes)
- Implement and manage:
  - Accounts receivable, credit, collections, and revenue recognition
  - Accounts payable and expenses
  - Budgeting
  - Fixed assets

PL-200 Power Platform Functional Consultant

Learning path / On demand event

Create solutions and manage environments

Customer Success Series

On demand event

Approach, methodology, best practices

Optimize Implementations with Process-Focused Solutions

On demand event

Estimate, scope and structure projects

MB-700 Dynamics 365 Finance and Operations Apps Solution Architect

Learning path / On demand event

- Define solutions strategies and architect solutions
- Manage implementations and testing

Business Performance Planning and Analytics

On demand event

- Sales: Dynamics 365 Finance Premium
- Pre-sales and technical: capabilities, set up and configuration, modeling and analyzing data, architecture

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Dynamics 365 Guidance & Technical Documentation | Dynamics 365 Functional Consultant, Solution Architect | Success by Design & Dynamics 365 Implementation Guide | FastTrack for Dynamics 365, Architecture Insights | Dynamics 365 Tech Talks, on demand and upcoming | Power Platform Tech Talks, meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Functional Consultant Learning Journey: Optimize Finance and Supply Chain

Audience

Supply Chain Management Business Analyst

Supply Chain Management Functional Consultant

Finance and Operations Apps Solution Architect

Beginner → Intermediate → Advanced

MB-920 Dynamics 365 Fundamentals (ERP)

Learning path / Modular on demand

General knowledge of finance and operations apps capabilities: core functionality, Finance, Supply Chain Management, Commerce, Human Resources, Project Operations

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

Business Applications Professional Skilling Collection

Learning path

- Learn the fundamentals of Dynamics 365 projects
- Design Dynamics 365 Solutions
- Implement Dynamics 365 Projects

MB-330 Dynamics 365 Supply Chain Management

Learning path / On demand event

Implement and manage:

- Product information management
- Supply chain processes
- Master planning
- Inventory and asset management
- Warehouse and transportation management

PL-200 Power Platform Functional Consultant

Learning path / On demand event

Create solutions and manage environments

Customer Success Series

On demand event

Approach, methodology, best practices

Optimize Implementations with Process-Focused Solutions

On demand event

- Estimate, scope and structure projects

MB-335 Dynamics 365 Supply Chain Management Expert

Learning path / On demand event

Configure products and manufacturing

MB-700 Dynamics 365 Finance and Operations Apps Solution Architect

Learning path / On demand event

- Define strategies and architect solutions,
- Manage testing and implementations

Dynamics 365 Supply Chain Management – Demand Planning

On demand event

Capabilities, configuration, architecture

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Dynamics 365 Guidance & Technical Documentation | Dynamics 365 Functional Consultant, Solution Architect | Success by Design & Dynamics 365 Implementation Guide | FastTrack for Dynamics 365, Architecture Insights | Dynamics 365 Tech Talks, on demand and upcoming | Power Platform Tech Talks, meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Developer Learning Journey: Optimize Finance and Supply Chain

Audience

Finance and Operations Apps Developer

Finance and Operations Apps Solution Architect

Beginner → Intermediate → Advanced

MB-920 Dynamics 365 Fundamentals (ERP)

Learning path / Modular on demand

General knowledge of finance and operations apps capabilities: core functionality, Finance, Supply Chain Management, Commerce, Human Resources, Project Operations

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

Business Applications Professional Skilling Collection

Learning path

- Learn the fundamentals of Dynamics 365 projects
- Design Dynamics 365 Solutions
- Implement Dynamics 365 Projects

MB-500 Dynamics 365 Finance and Operations Apps Developer

Learning path / On demand event

- Plan the architecture and solution design
- Apply developer tools
- Design and develop AOT elements
- Develop and test code
- Implement:
  - Reporting
  - Security and optimize performance
- Integrate and manage data solutions

PL-400 Power Platform Developer

Learning path

- Create a technical design
- Configure Microsoft Dataverse
- Create and configure Power Apps
- Extend the user experience
- Extend the platform
- Develop integrations

Optimize Implementations with Process-Focused Solutions

On demand event

Estimate, scope and structure projects

MB-700 Dynamics 365 Finance and Operations Apps Solution Architect

Learning path / On demand event

- Define strategies and architect solutions,
- Manage testing and implementations

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Dynamics 365 Guidance & Technical Documentation | Dynamics 365 Developer, Solution Architect | Success by Design & Dynamics 365 Implementation Guide | FastTrack for Dynamics 365, Architecture Insights | Dynamics 365 Tech Talks, on demand and upcoming | Power Platform Tech Talks, meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Functional Consultant Learning Journey: Accelerate Innovation with Low Code

Audience

Business Analyst

Power Platform Functional Consultant

Power Platform Solution Architect

Beginner → Intermediate → Advanced

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

PL-200 Power Platform Functional Consultant

Learning path / On demand event

- Configure Microsoft Dataverse
- Create apps by using Microsoft Power Apps
- Create and manage logic and process automation
- Manage environments

Innovate with AI and Power Platform Low Code Tools

On demand event

- AI-generated low code app development with Power Apps
- Automating with AI Builder and Copilot in Power Automate
- Build next-generation AI-powered bots
- Create business websites with Power Pages

Microsoft Applied Skills

Available now

- Create and manage canvas apps with Power Apps
- Create and manage model-driven apps with Power Apps and Dataverse
- Create and manage automated processes by using Power Automate

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Secure and Govern Power Platform at Enterprise Scale

On demand event

Architecture, security and governance, monitoring, administration, adoption

Build and Extend AI-Powered Copilots with Copilot Studio

Upcoming event

Create bots, work with entities, variables and GenAI, extend and manage copilots

Reimagine Process Automation with AI and Power Automate

On demand event

Process mining and task mining, digital and robotic process automation, configuration, architecture, extensibility and integration

Accelerate Business Process Automation

On demand event

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Learning Resources Overview, Technical documentation | Center of Excellence (CoE) Starter Kit | Community, Microsoft Partner Community, User Groups | YouTube channel | FastTrack Architecture Insights | XiaD overview, ILT content | Adoption guidance | Release Plans | Microsoft Assessments | Partner Resources Guide

Developer Learning Journey: Accelerate Innovation with Low Code

Audience

Power Platform Developer

Power Platform Solution Architect

Beginner → Intermediate → Advanced

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

PL-400 Power Platform Developer

Learning path

- Create a technical design
- Configure Microsoft Dataverse
- Create and configure Power Apps
- Extend the user experience
- Extend the platform
- Develop integrations

Innovate with AI and Power Platform Low Code Tools

On demand event

- AI-generated low code app development with Power Apps
- Automating with AI Builder and Copilot in Power Automate
- Build next-generation AI-powered bots
- Create secure, low code business websites with Power Pages

PL-600 Power Platform Solution Architect

Learning path / On demand event

- Solution envisioning, requirement analyses
- Architect and implement solutions

Secure and Govern Power Platform at Enterprise Scale

On demand event

Architecture, security and governance, monitoring, administration, adoption

Build and Extend AI-Powered Copilots with Copilot Studio

Upcoming event

Create bots, work with entities, variables and GenAI, extend and manage copilots

Reimagine Process Automation with AI and Power Automate

On demand event

Process mining and task mining, digital and robotic process automation, configuration, architecture, extensibility and integration

Accelerate Business Process Automation

On demand event

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Learning Resources Overview, Technical documentation | Center of Excellence (CoE) Starter Kit | Community, Microsoft Partner Community, User Groups | YouTube channel | FastTrack Architecture Insights | XiaD overview, ILT content | Adoption guidance | Tech Talks meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Automation Learning Journey: Accelerate Innovation with Low Code

Audience

- Business Analyst
- Process Automation Designer
- Power Platform Developer
- RPA Developer

Beginner → Intermediate → Advanced

PL-900 Power Platform Fundamentals

Learning path / Modular on demand

- Understand the business value
- General knowledge of capabilities: foundational components, Power Apps, Power Automate, Power BI, complementary solutions

PL-500 Microsoft Power Automate RPA Developer

Learning path / On demand event

Design, develop, deploy and manage automations

Innovate with AI and Power Platform Low Code Tools

On demand event

- AI-generated low code app development with Power Apps
- Automating with AI Builder and Copilot in Power Automate
- Build next-generation AI-powered bots
- Create secure, low code business websites with Power Pages

Microsoft Applied Skills

Available now

Create and manage automated processes by using Power Automate

Reimagine Process Automation with AI and Power Automate

On demand event

Process mining and task mining, digital and robotic process automation, configuration, architecture, extensibility and integration

Accelerate Business Process Automation

On demand event

Secure and Govern Power Platform at Enterprise Scale

On demand event

Architecture, security and governance, monitoring, administration, adoption

Build and Extend AI-Powered Copilots with Copilot Studio

Upcoming event

Create bots, work with entities, variables and GenAI, extend and manage copilots

Legend

Microsoft Learn | Bootcamp | Workshop

Other training resources

Learning Resources Overview, Technical documentation | Center of Excellence (CoE) Starter Kit | Community, Microsoft Partner Community, User Groups | YouTube channel | FastTrack Architecture Insights | XiaD overview, ILT content | Adoption guidance | Tech Talks meeting invite, past recordings | Release Plans | Microsoft Assessments | Partner Resources Guide

Modern Work Skilling: Offerings

	Skilling focus			
	Certification	**Project Ready**	**Sales**	**Pre-Sales**
Offerings (click to access)	**Certification Week** *Mainstream solution play aligned certifications to be prioritized	**Partner Project Ready Workshops**	**Sales Bootcamp** Executive Enablement Series: **Podcast** and **Vodcast** **Copilot Sales Champion** access code: XQLW-TDDJ **Solution Play Sales Enablement**	**Solution Play** **Pre-Sales Enablement**
Prioritized solution plays	M365 Modern Desktop Admin M365 Enterprise Admin M365 Teams Admin M365 Collaboration Engineer	**Coming Soon** Cloud Endpoints Employee Experience Frontline Worker Converged Comms	Secure Productivity Cloud Endpoints Employee Experience Frontline Worker Converged Comms	

Improve deployment efficiency and time to value

Accelerate sales lead cycle success

Security Skilling: Offerings

	Skilling focus			
	Certification	**Project Ready**	**Sales**	**Pre-Sales**
Offerings (click to access)	**Certification Week** *Mainstream solution play aligned certifications to be prioritized	**Partner Project Ready Workshops** **Spotlight Training**	**Sales Bootcamp** Executive Enablement Series: **Podcast** and **Vodcast** **Copilot Sales Champion** access code: XQLW-TDDJ **Solution Play Sales Enablement**	**Solution Play** **Pre-Sales Enablement**
Prioritized solution plays	Security Operation(SC-200) Azure Security(AZ-500) Identity and Access(SC-300) Information Protection (SC-400) Cyber Security Architect (SC-100)	Threat protection with XDR and SIEM Data Security Modern Sec Ops Copilot for Security	Threat protection with XDR and SIEM Data Security Modern Sec Ops Copilot for Security	

Improve deployment efficiency and time to value

Accelerate sales lead cycle success

Learning Journey: Threat Protection and Incident Response

Audience

Targeted for security operational professionals that design and manage their threat protection and response systems.

- User who collaborates with organizational stakeholders to secure information technology systems
- Goal is to reduce organizational risk by rapidly remediating active attacks in the environment.
- Advises on improvements to threat protection practices.
- Refers violations of organizational policies to appropriate stakeholders.

Relevant partner roles:

- Security consultant/architect
- Endpoint Security consultant
- SOC analyst

Legend

Microsoft Learn | Bootcamp | Workshop

Beginner → **Intermediate** → **Advanced**

Security, Compliance, Identity Fundamentals (SC-900)

Learning path
MS Learn

- Describe the concepts of security, compliance, and identity
- Describe the capabilities of Microsoft security solutions

Microsoft Security Operations Analyst (SC-200)

Learning path
Available now

- Microsoft Defender for Endpoint Microsoft 365 Defender
- Mitigate threats using Microsoft Defender for Cloud
- Configure your Microsoft Sentinel environment
- Perform threat hunting in Microsoft Sentinel

Implementing Microsoft Defender for EndPoint

Check Upcoming / On demand events

- Zero Trust & Deploying MDE
- Onboarding and configuring Devices

Secure cloud-native application with Microsoft Defender for Cloud and integrated solutions

Check Upcoming / On demand events

Microsoft Defender for Cloud, Defender for DevOps and Defender Integration with Microsoft Sentinel

Microsoft Defender for O365, Identity & Cloud Apps

Check Upcoming / On demand events

- M365 Defender and MDO
- Securing SaaS apps with Defender for Cloud Apps
- Protecting cloud environment with MDI

Threat Protection and Incident Response with Microsoft Sentinel

Check Upcoming / On demand events

- Deploying Microsoft Sentinel
- Threat Intelligence and Investigation
- UEBA analytics architecture

Other training resources

Microsoft Defender for Endpoint Ninja Course, Self-guided blog | Microsoft 365 Defender Ninja Course, Self-guided blog | Microsoft Defender for Cloud Apps Ninja Course, Self-guided blog | Microsoft Defender for IoT Ninja Training, Self-guided blog | Microsoft Defender for Identity Ninja Course, Self-guided blog | Security Community Technical Webinars, Stay updated

Learning Journey: Microsoft Sentinel

Audience

Targeted for security operational professionals that design and manage their threat protection and response systems.

- User who collaborates with organizational stakeholders to secure information technology systems.
- Goal is to reduce organizational risk by rapidly remediating active attacks in the environment.
- Advises on improvements to threat protection practices.
- Refers violations of organizational policies to appropriate stakeholders.

Relevant partner roles:

- SOC analyst
- Security operations team
- SIEM/XDR team

Legend

Microsoft Learn | Bootcamp | Workshop

Beginner → Intermediate → Advanced

Security, Compliance, Identity Fundamentals (SC-900)

Learning path
MS Learn

- Describe the concepts of security, compliance, and identity
- Describe the capabilities of Microsoft security solutions

Microsoft Security Operations Analyst (SC-200)

Learning path
Available now

- Create queries for Microsoft Sentinel using Kusto Query Language (KQL)
- Configure your Microsoft Sentinel environment
- Connect logs to Microsoft Sentinel
- Create detections and perform investigations using Microsoft Sentinel
- Perform threat hunting in Microsoft Sentinel

Deploy and Optimize Sentinel

Check upcoming / On demand events

- Deploy and configure Microsoft Sentinel
- •Optimize Sentinel for cost saving opportunities.

Migrating your SIEM Solution to Microsoft Sentinel

Check upcoming / On demand events

- Microsoft Sentinel basic concepts
- Planning the migration
- Migrating to Microsoft Sentinel from the Legacy SIEM
- Post-migration optimization

Threat Protection and Incident Response with Microsoft Sentinel

Check upcoming/ On demand events

- Threat Intelligence and Investigation
- UEBA analytics architecture

Other training resources

Microsoft Sentinel Ninja Course, Self-guided blogz

Security Community Technical Webinars, Stay updated

Learning Journey: Data Protection

Audience

Targeted for those who plan and implement controls that meet organizational compliance needs.

- User who plans and implements controls that meet organizational compliance needs.
- Responsible for translating requirements and compliance controls into technical implementation.
- Assists organizational control owners to become and stay compliant.
- Creates policies and rules for content classification, data loss prevention, governance, and protection.

Relevant partner roles:

- Compliance teams
- Data security teams
- Cloud architects
- Implementation consultants

Legend

Microsoft Learn | Bootcamp | Workshop

Beginner → **Intermediate** → **Advanced**

Security, Compliance, Identity Fundamentals (SC-900)

Learning path
MS Learn

- Describe the concepts of security, compliance, and identity
- Describe the capabilities of Microsoft compliance solutions

Microsoft Purview Information Protection Administrator (SC-400)

Learning path
Available now

- Implement Information Protection in Microsoft 365
- Implement Data Loss Prevention
- Implement Data Lifecycle and Records Management

Fortify your Data Security with Microsoft Purview

Check upcoming /On demand events

- Identify and protect sensitive data across your hybrid environment using Purview Information protection
- Prevent accidental leakage of sensitive information using Purview Data Loss Prevention (DLP)
- Intelligently detect and mitigate critical risks with Microsoft Purview Insider Risk Management

Other training resources

- Become a Microsoft Purview eDiscovery Ninja: Self-guided blog
- Microsoft Purview Information Protection Ninja Course: Self-guided blog
- Microsoft Purview Data Loss Prevention Ninja Training : Self-guided blog
- The Microsoft Cloud App Security (MCAS) Ninja Training: Self-guided blog
- Microsoft Compliance Manager (MSCM) Ninja Training: Self-Guided blog
- Microsoft Purview One-Stop-Shop (OSS) Self-guided site

Learning Journey: Identity and Access Management

Audience

Targeted for those who design, implement, and operate an organization's identity and access management systems using Azure Active Directory.

- User who designs, implements, and operates an organization's identity and access management systems by using Azure AD.
- Manages tasks such as providing secure authentication and authorization access to enterprise applications.
- Drives strategic identity projects to modernize identity solutions and to implement hybrid identity solutions and identity governance.

Relevant partner roles:

- Security administrator
- Azure AD administrator
- Identity consultant
- Identity architect

Legend

Microsoft Learn | Bootcamp | Workshop

Beginner → Intermediate → Advanced

Security, Compliance, Identity Fundamentals (SC-900)

Learning path
MS Learn

Describe the concepts of security, compliance, and identity

Microsoft Identity and Access Administrator (SC-300)

Learning path
Available now

- Implement an identity management solution
- Implement an Authentication and Access Management solution
- Implement Access Management for Apps
- Plan and implement an identity governance strategy

Identity & Access Management with Microsoft Entra

Check upcoming / On demand events

- Managing Identity in Microsoft Entra
- Protecting Identities with Microsoft Entra ID Protection
- Managing Governance and Access with Microsoft Entra
- Managing Permissions and Workload Identity Solutions with Microsoft Entra

Other training resources

Microsoft Defender for Identity Ninja Course, Self-Guided Blog

Azure

Business Applications

Modern Work

Security

SMB Reseller Offerings

SMB Reseller Learning Journey

Azure: Migrate and Secure Win and SQL Server

Technical

Achieve Microsoft Cloud Proficiency

All Levels

Building your foundation

- **AZ-900:** Azure Fundamentals

Resources:
Virtual Training Day
MSLearn Learning Paths

Live or self-directed

Intermediate and Advanced

Deepening your technical expertise*

- **AZ-104:** Azure Administrator
- **AZ-305:** Azure Solution Architect

Resources:
SMB Reseller Playbook
MAICPP Certification Week

Live or self-directed

Intermediate and Advanced

Become project ready

Build in-depth knowledge with hands-on experiences to successfully deliver customer projects

- **Migrate and Secure**
- **Azure OpenAI**

Resources:
Additional Project Ready Workshops

Live or on-demand

Sales

Achieve Microsoft Sales Proficiency

All Levels

Azure Infrastructure SMB Sales Champion Learning Path
Code: MIAB-EIIH

Resources:
Complete learning path
Complete Knowledge Check

On-demand

All Levels

SMB Sales Bootcamp

Live or on-demand

All Levels

Copilot Sales Champion
Code: XQLW-TDDJ

On-demand

*with certifications aligned to Solution Partner Designation

SMB Reseller Learning Journey

Azure: Unify Your Intelligent Data & Analytics Platform

Technical

Achieve Microsoft Cloud Proficiency

Beginners

Building your foundation

- **AZ-900:** Azure Fundamentals

Resources:
Virtual Training Day
MSLearn Learning Paths

Live or self-directed

Intermediate and Advanced

Deepening your technical expertise*

- **AZ-104:** Azure Administrator
- **AZ-305:** Azure Solution Architect
- **DP-600**: Fabric Analytics Engineer

Resources:
SMB Reseller Playbook
MAICPP Certification Week

Live or self-directed

Intermediate and Advanced

Become project ready

Build in-depth knowledge with hands-on experiences to successfully deliver customer projects

- Microsoft Fabric
- Azure OpenAI

Resources:
Additional Project Ready Workshops

Live or on-demand

Sales

Achieve Microsoft Sales Proficiency

All Levels

SMB Sales Bootcamp

Live or on-demand

All Levels

Copilot Sales Champion
Code: XQLW-TDDJ

On-demand

All Levels

LevelUp Sales + Pre-sales courses

On-demand

*with certifications aligned to Solution Partner Designation

SMB Reseller Learning Journey

Modern Work: Drive Business Transformation with Copilot

Technical

Achieve Microsoft Cloud Proficiency

Beginners

Building your foundation

MS-900: M365 Fundamentals

Resources:
Virtual Training Day
MSLearn Learning Paths

Live or self-directed

Intermediate and Advanced

Deepening your technical expertise*

MS-102: M365 Administration

Resources:
SMB Reseller Playbook
MAICPP Certification Week

Live or self-directed

Intermediate & Advanced

Become project ready

Build in-depth knowledge with hands-on experiences to successfully deliver customer projects

- Project Ready events
- LevelUp CSP Copilot for M365 Technical Bootcamp
- Copilot for Microsoft 365 Indirect Provider Train the Trainer

Live or on-demand

Sales

Achieve Microsoft Sales Proficiency

All Levels

Modern Work Copilot SMB Sales Champion — **On-demand**

All Levels

SMB Sales Bootcamp — **Live or on-demand**

All Levels

Copilot Sales Champion

Code: XQLW-TDDJ

On-demand

All Levels

LevelUp CSP Sales Bootcamp — **Live or on-demand**

*with certifications aligned to Solution Partner Designation

SMB Reseller Learning Journey

Business Central: Scale Business Operations

Technical

Achieve Microsoft Cloud Proficiency

Beginners

Building your foundation

- Business Central SMB Sales Champion Learning Path

Resources:

- Complete learning path
- Complete Knowledge Check

On-demand

Intermediate and Advanced

Deepen your technical expertise*

- **MB-800**: Business Central
- **MB-820**: Business central Develop

Resources:

SMB Reseller Playbook

MAICPP Certification Week

Live or self-directed

Additional Resources: https://aka.ms/BCAll

*with certifications aligned to Solution Partner Designation

Sales

Achieve Microsoft Sales Proficiency

All Levels

Business Central SMB Sales Champion Learning Path

Resources:

- Complete learning path
- Complete Knowledge Check

On-demand

All Levels

SMB Sales Bootcamp

Live or on-demand

All Levels

High Volume Acceleration Series

Live or on-demand

All Levels

LevelUp CSP Sales Bootcamp

*New to BC. This training is really meant for other partners interested in BC but not yet selling it.

Live or on-demand

All Levels

Copilot Sales Champion

Code: XQLW-TDDJ

On-demand

SMB Reseller Learning Journey

Microsoft Sales Titan - Threat Protection

CSP Threat Protection : Target SKU – Primary motion : ME5 Security and Compliance bundles, Secondary Motion: ME5

PHASE 1 (Skilling Phase)

Security Sales Proficient – CSP Threat Protection			Training Modality
Criteria 1	Security Threat Protection SMB	4 hours	**On-demand:** Microsoft LevelUp - Security Threat Protection SMB Sales Champion **In-Person** *Regional In-person*

PHASE 2 (Application phase)

Security Sales Titan – CSP Threat Protection			Training Modality
Criteria 1	Security Fundamental Certification (SC-900)	12 hours	**On-demand:** MS learn **Live ILT session** Microsoft Virtual Training Days
Criteria 2	Submit Opportunity ID	1-4 months	**Provide the Opportunity details through Sales Titan page** *(Coming up soon)*

Reward

Linked in Badge
Microsoft Level Up Security Sales Proficient – Threat Protection

Linked in Badge
Microsoft Level Up Security Sales Titan – Threat Protection

LevelUp for Partners

For all LevelUp feedback and support:
LevelUpHelp@technofocus.com

LevelUp sponsored by Microsoft (skillupwithlevelup.com) provides partner learners access to high-value sales, pre-sales and technical skilling content anchored on all our Microsoft Cloud Solution Areas and GTM Solution Plays. LevelUp is a self-directed, self-paced interactive learning management system that includes assessments and badges for course completions.

Organizational and Learner Benefits

- Access to an extensive catalog of high-value on-demand Microsoft Cloud skilling courses
- Guided learning paths anchored on Microsoft GTM Solution Plays – sales, pre-sales, technical
- Sales skilling to enable Microsoft partner sellers to build mindshare and sell more effectively
- Pre-sales skilling to enable Microsoft partner tech sellers to convert mindshare into customer projects
- Project Ready skilling with hands-on-labs to improve delivery team deployment capability
- Exam-style assessments to gauge role type discipline competency across the Microsoft Cloud
- Offline support with bidirectional email integration and built-in chat function
- Partner orgs have flexibility to purchase seat capacity to scale up to meet their immediate skilling needs

Pre-Sales

Drive pipeline

Sales

Improve POC and RP capability

Technical

Improve deployment capability

For more information on how to access the LevelUp platform view the playbook here.

Resources

Resources

- AskSkilling@microsoft.com
- Partner Training Site
- Microsoft Partner Skilling Playbooks (including SMB & LevelUp), Partner Training Calendar, newsletters, and guides
- Microsoft partner readiness repository
- Microsoft Learn
- AI Enablement one-pager

Solution Area:

- Azure
- Business Applications
- Modern Work
- Security

For SMB Resellers:

- Playbook

Appendix

Azure

Solutions Partner for Infrastructure

Skilling requirements: Intermediate | Advanced | Specialization

Solutions Partner for Infrastructure (Azure) designation: The skilling category uses the number of certified persons in an organization as a measure of partner capabilities and skills.

Partners can get up to 20 points on each skilling subcategory (intermediate and advanced certifications).

Intermediate

Required:
AZ-104: Azure Administrator Associate

Other certifications:
AZ-700: Azure Network Engineer Associate
AZ-800+AZ-801: Windows Server Hybrid Administrator Associate

Advanced

Required:
AZ-305: Azure Solutions Architect Expert

Other certifications:
AZ-140: Azure Virtual Desktop Specialty
AZ-120: Azure for SAP Workloads Specialty

Aligned to the Microsoft Cloud, **specializations** display your technical expertise:

Infra and Database Migration to Microsoft Azure

Hybrid Cloud Infrastructure with Azure Stack HCI

Microsoft Azure Virtual Desktop

SAP on Microsoft Azure

Microsoft Azure VMware Solution

Networking Services in Microsoft Azure

Azure

Solutions Partner for Data and AI

Skilling requirements: Intermediate | Advanced | Specialization

Solutions Partner for Data and AI (Azure) designation: The skilling category uses the number of certified persons in an organization as a measure of partner capabilities and skills.

Partners can get up to 40 points on intermediate skilling (advanced certs are not applicable to Data and AI).

Intermediate

Required:

AZ-104: Azure Administrator Associate

AZ-305: Azure Solutions Architect Expert

Other certifications:

DP-300: Azure Database Administrator Associate

AI-102: Azure AI Engineer Associate

DP-100: Azure Data Scientist Associate

DP-203: Azure Data Engineer Associate

PL-300: Data Analyst Associate

MB-260: Customer Data Platform Specialty

DP-420: Azure Cosmos DB Developer Specialty

Aligned to the Microsoft Cloud, **specializations** display your technical expertise:

AI and Machine Learning in Microsoft Azure

Analytics on Microsoft Azure

Build and modernize AI Apps with Microsoft Azure

Business Intelligence

Data Warehouse migration to Microsoft Azure

Hybrid cloud infrastructure with Microsoft Azure Stack HCI

Infra and Database Migration to Microsoft Azure

Kubernetes on Microsoft Azure

Migrate Enterprise Applications to Microsoft Azure

Azure

Solutions Partner for Digital and App Innovation

Skilling requirements: Intermediate | Advanced | Specialization

Solutions Partner for Digital & App Innovation (Azure) designation:
The skilling category uses the number of certified persons in an organization as a measure of partner capabilities and skills.

Partners can get up to 20 points on each skilling subcategory (intermediate and advanced certifications).

Intermediate	
Required: **AZ-104:** Azure Administrator Associate	**Other certifications:** **AZ-204:** Azure Developer Associate **PL-400:** Power Platform Developer Associate
Advanced	
Required: **AZ-305:** Azure Solutions Architect Expert	**Other certifications:** **AZ-400:** DevOps Engineer Expert **PL-600:** Power Platform Solution Architect Expert

Aligned to the Microsoft Cloud, **specializations** display your technical expertise:

AI and Machine Learning in Microsoft Azure

Build and modernize AI Apps with Microsoft Azure

DevOps with GitHub on Microsoft Azure

Intelligent Automation

Hybrid Cloud Infrastructure with Azure Stack HCI

Kubernetes on Microsoft Azure

Low Code Application Development specialization

Migrate Enterprise Applications to Microsoft Azure

Business Applications

Solutions Partner for Business Applications

Skilling requirements: Intermediate | Advanced

To attain a **Solutions Partner for Business Applications designation**, a minimum of 70 points must be earned across the three Partner Capability Score categories. Skilling requirements are:

Intermediate	Advanced
MB-210: Dynamics 365 Sales Functional Consultant Associate **MB-220:** Dynamics 365 Customer Insights (Journeys) Functional Consultant Associate **MB-230:** Dynamics 365 Customer Service Functional Consultant Associate **MB-240:** Dynamics 365 Field Service Functional Consultant Associate **MB-260:** Dynamics 365 Customer Insights (Data) Specialist **MB-310:** Dynamics 365 Finance Functional Consultant Associate **MB-330:** Dynamics 365 Supply Chain Management Functional Consultant Associate **MB-500**: Dynamics 365 Finance and Operations Apps Developer Associate **MB-800:** Dynamics 365 Business Central Functional Consultant Associate **PL-200:** Power Platform Functional Consultant Associate **PL-300:** Power BI Data Analyst Associate **PL-400:** Power Platform Developer Associate **PL-500:** Power Automate RPA Developer Associate **DP-500:** Azure Enterprise Data Analyst Associate*	**MB-280:** Dynamics 365 Business Central Developer Associate **MB-335:** Microsoft Dynamics 365 Supply Chain Management Functional Consultant Expert **PL-600:** Power Platform Solution Architect Expert **MB-700:** Dynamics 365 Finance and Operations Apps Solution Architect Expert

* This certification retired on April 30, 2024. It will remain eligible for points through April 2025.

Business Applications

Solutions Partner for Business Applications

Skilling requirements: Specialization

On top of your Solutions Partner designation, earn a **specialization** to further differentiate your technical expertise in a specialized focus area by taking additional certification requirements:

Specialization

Business Intelligence
PL-300: Power BI Data Analyst Associate
AZ-500: Azure Security Engineer Associate
DP-500: Azure Enterprise Data Analyst Associate
DP-600: Fabric Analytics Engineer Associate

Finance
MB-310: Dynamics 365 Finance Functional Consultant Associate
MB-500: Dynamics 365 Finance and Operations Apps Developer Associate
MB-700: Dynamics 365 Finance and Operations Apps Solution Architect Expert

Low Code Application Development
PL-200: Power Platform Functional Consultant Associate
PL-400: Power Platform Developer Associate
PL-600: Power Platform Solution Architect Expert

Intelligent Automation
PL-200: Power Platform Functional Consultant Associate
PL-400: Power Platform Developer Associate
PL-500: Power Automate RPA Developer Associate
PL-600: Power Platform Solution Architect Expert

Sales
MB-210: Dynamics 365 Sales Functional Consultant Associate
MB-220: Dynamics 365 Customer Insights (Journeys) Functional Consultant Associate
PL-600: Power Platform Solution Architect Expert

Service
MB-230: Dynamics 365 Customer Service Functional Consultant Associate
MB-240: Dynamics 365 Field Service Functional Consultant Associate
PL-600: Power Platform Solution Architect Expert

Small and Midsize Business Management
MB-800: Dynamics 365 Business Central Functional Consultant Associate

Supply Chain
MB-330: Dynamics 365 Supply Chain Management Functional Consultant Associate
MB-500: Dynamics 365 Finance and Operations Apps Developer Associate
MB-335: Microsoft Dynamics 365 Supply Chain Management Functional Consultant Expert
MB-700: Dynamics 365 Finance and Operations Apps Solution Architect Expert

Modern Work

Solution Partner for Modern Work

Skilling requirements: Intermediate | Advanced | Specialization

To attain a **Solutions Partner for Modern Work designation**, a minimum of 70 points must be earned across the three Partner Capability Score categories. Skilling requirements are:

Intermediate	Advanced
MS-900: Microsoft 365 Fundamentals **MD-102:** Microsoft 365 Certified: Modern Desktop Administrator Associate **MS-700:** Microsoft 365 Certified: Teams Administrator Associate **MS-721:** Microsoft 365 Certified: Collaboration Communications Systems Engineer Associate **SC-300:** Microsoft Certified: Identity and Access Administrator Associate	**MS-102:** Microsoft 365 Certified: Enterprise Administrator Expert

On top of your Solutions Partner designation, earn a **specialization** to further differentiate your technical expertise in a specialized focus area by taking additional certification requirements:

Specialization

Adoption and Change Management
Microsoft Adoption Service Specialist Assessment

Calling for Microsoft Teams
Teams Calling Technical Assessment

Meetings and Meeting Rooms for Microsoft Teams
Meetings and Meeting Rooms for Microsoft Teams

Custom Solutions for Microsoft Teams
MS-600: Teams Application Developer Associate

Modernize Endpoints
AZ-140: Azure Virtual Desktop Specialty
MD-102: Microsoft 365 Certified: Modern Desktop Administrator Associate

Teamwork Deployment
NA

Security

Solutions Partner for Security

Skilling requirements: Intermediate | Specialization

To attain a **Solutions Partner for Security designation**, a minimum of 70 points must be earned across the three Partner Capability Score categories.

Skilling requirements are:

Intermediate

AZ-500: Microsoft Azure Security Technologies
SC-200: Microsoft Security Operations Analyst
SC-300: Microsoft Identity and Access Administrator
SC-400: Microsoft Information Protection Administrator
SC-100: Microsoft Cybersecurity Architect expert

On top of your Solutions Partner designation, earn a **specialization** to further differentiate your technical expertise in a specialized focus area by taking additional certification requirements:

Specialization

Cloud Security
AZ-500: Microsoft Azure Security Technologies

Identity and Access Management
SC-300: Microsoft Identity and Access Administrator

Information Protection and Governance
SC-400: Microsoft Information Protection Administrator

Threat Protection
SC-200: Microsoft Security Operations Analyst